



No: 64-447/2018/NWP-BB/ONTs (Pt 1)

Dated: 11.7.2018

To,

The CGM,
All Telecom circles/Metro Districts


Sub:- Guidelines to procure FTTH GPON ONTs (WIFI enabled) through GeM- reg

Ref: (i) 27-11/2018/NWO-BB&IN/FTTH Mission dated 25.05.2018 (available on intranet)
(ii) 51-48/2016/NOFN-Ops (Part-I) dated 04.06.2018 (available on intranet)
(iii) CA/MMT/3-1/2017 dated 20.04.2018 (available on intranet)

1. Kind attention is invited to the circular no vide ref. (i) above, wherein all India Gross FTTH provision target for 2018-19 has been set as 36 Lakhs.
2. Also it may be noted that in the recent HOCC meeting held on 10th and 11th May'2018 CGMs were authorized to purchase ONTs provided the cost of ONT is recoverable within 4 months. Hence instructions have been issued by the AGM(NOFN-Ops) vide (ii) above for the circle to take n/a to meet out their requirement of ONTs to provide connections on Bharat Net.
3. In order to meet the huge target of 36 Lakhs gross FTTH connections, BSNL need to proactively simplify the procurement process for FTTH items required for the year 2018-19. Hence, approval of competent authority is hereby accorded as per following:-
 - (i) In order to increase the growth of FTTH connections, all circles (except east zone circles) are authorized to procure WIFI enabled ONTs for the FTTH Home users through GeM portal (i.e. <https://gem.gov.in>). Since WIFI ONT category has been already created on GeM portal with the required technical specifications for Home Users, the circles may assess their requirements and proceed to procure the ONTs.
 - (ii) For requirement of Karnataka Circle (for 40,000 ONTs) , BSNL Corporate office has already planned to procure ONTs through GEM portal . Hence Karnataka Circle should not initiate the procurement process for requirement already sent to BSNL Corporate office.
 - (iii) In addition, Punjab (For North zone), Karnataka (For South Zone), Maharashtra (For West zone) and Orissa (For East Zone) circles are also hereby authorized to procure the WIFI enabled ONTs on behalf of other telecom circles of their respective zones.
 - (iv) The circles may consider the following for procurement of their requirements:-
 - (a). First time procurement shall be done for maximum 3 months requirement of WIFI enabled ONTs.

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- (b). Once 75% of the procured WIFI ONTs are utilized the next lot may be processed for procurement on GeM for next three months requirement.
- (iv) Circles shall ensure the implementation of GFRs 2017 as conveyed vide ref.(iii) above, in addition to all the terms & conditions of the Gem Portal including the payment term & Conditions. Therefore, circle shall also ensure the allocation/availability of the budget before placement of Purchase order on the Gem portal.
4. This is for your information and n/a please.
5. This has got approval from Director (CFA).


(Sushma Mishra)
GM (NWP-B)

Copy to:-

- (i) CGM (BBNW), for kind information
(ii) PGM (NOFN), BSNL CO for kind information
(ii) GM (MM- CFA), BSNL CO for kind information